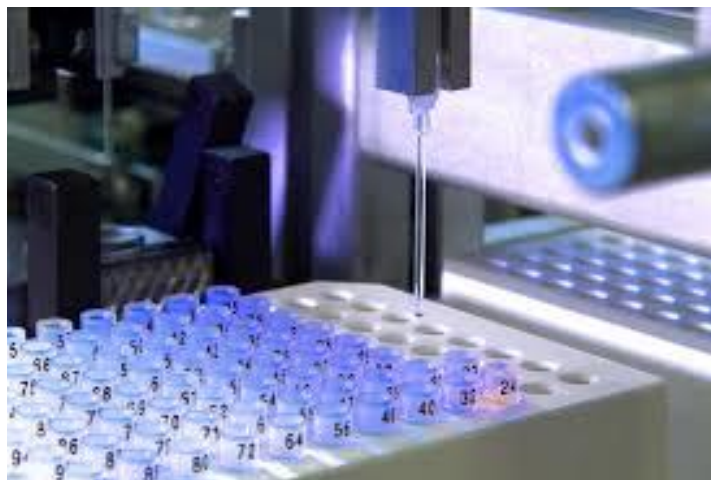


DELEGATIONSREISE KAMPANIEN

Biotech / Lifescience / Dental- & Rehatechnik

16. bis 17. Juni 2016



Company Profile

BioCam S.c.ar.l

(Public-private partnership)

Name	BioCam S.c.ar.l
Address	Via Sergio Pansini, n. 5
Zip – City	80131 - Naples (Italy)
Website	(website under construction)

1. Company activity

<input checked="" type="checkbox"/>	R&D	<input type="checkbox"/>	Diagnostic	<input type="checkbox"/>	Pharma
<input type="checkbox"/>	Stem Cell	<input type="checkbox"/>	Medical Device	<input type="checkbox"/>	Services
<input type="checkbox"/>	Software	<input type="checkbox"/>	Other	<input type="checkbox"/>	

2. Products today available to sell in Germany:

3. Services offered?

Innovative drugs R&D

4. Unique Selling Proposition, What is your specialty?

5. Revenue 2015?

<input checked="" type="checkbox"/>	< 1Million	<input type="checkbox"/>	1-5 Million	<input type="checkbox"/>	5-10 Million
<input type="checkbox"/>	10 - 20 Million	<input type="checkbox"/>	> 20 Million		% outside of Italy

Supported by :  TRANSFORMATION PARTNER

6. Status of development

<input checked="" type="checkbox"/>	R&D	<input type="checkbox"/>	Phase 1	<input type="checkbox"/>	Phase 2/3
<input type="checkbox"/>	Registration	<input type="checkbox"/>	Market entry	<input type="checkbox"/>	Internationalization

7. Geographical Activity 2015

<input checked="" type="checkbox"/>	Italy	<input type="checkbox"/>	Germany	<input type="checkbox"/>	Europe
<input type="checkbox"/>	Outside of Europe				

8. Documents available (in English or German) please include if available

<input type="checkbox"/>	Company brochure	<input type="checkbox"/>	Product brochures	<input type="checkbox"/>	Non disclosure agreement
	Other				

9. Co-operation requirement

<input checked="" type="checkbox"/>	Science contacts	<input checked="" type="checkbox"/>	Research	<input type="checkbox"/>	Development
<input checked="" type="checkbox"/>	R&D Financing	<input type="checkbox"/>	Technology	<input type="checkbox"/>	Sales in Germany
<input type="checkbox"/>	Subsidiary in Germany	<input type="checkbox"/>	M&A	<input type="checkbox"/>	Others, please specify:

10. Sales Targets in Germany in thousand €

2016		2017		2018	
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11. Human Resource needs in Germany

<input type="checkbox"/>	Office support	<input type="checkbox"/>	Sales agents	<input type="checkbox"/>	Sales force
<input type="checkbox"/>	Other.....				

12. Financial Resource Requirements

13. Information Requirements

Company Profile

Genetic SpA

Name	Genetic Spa
Address	Contrada Canfora, Zona Industriale
Zip – City	84084 Fisciano (SA)
Website	www.geneticspa.com

1. Company activity

<input checked="" type="checkbox"/>	R&D	<input type="checkbox"/>	Diagnostic	<input checked="" type="checkbox"/>	Pharma
<input type="checkbox"/>	Stem Cell	<input checked="" type="checkbox"/>	Medical Device	<input type="checkbox"/>	Services
<input type="checkbox"/>	Software	<input type="checkbox"/>	Other	<input type="checkbox"/>	

2. Products today available to sell in Germany:

See product list attached

3. Services offered?

Supply of pharmaceutical products

4. Unique Selling Proposition, What is your specialty?

Anti-asthmatic and ophthalmic generic products

5. Revenue 2015?

<input type="checkbox"/>	< 1Million	<input type="checkbox"/>	1-5 Million	<input type="checkbox"/>	5-10 Million
<input type="checkbox"/>	10 - 20 Million	<input checked="" type="checkbox"/>	> 20 Million	72%	% outside of Italy

Supported by :  TRANSFORMATION PARTNER

6. Status of development

<input type="checkbox"/>	R&D	<input type="checkbox"/>	Phase 1	<input type="checkbox"/>	Phase 2/3
<input type="checkbox"/>	Registration	<input type="checkbox"/>	Market entry	X	Internationalization

7. Geographical Activity 2015

X	Italy	X	Germany	X	Europe
X	Outside of Europe				

8. Documents available (in English or German) please include if available

X	Company brochure	X	Product brochures	<input type="checkbox"/>	Non disclosure agreement
	Other				

9. Co-operation requirement

<input type="checkbox"/>	Science contacts	<input type="checkbox"/>	Research	<input type="checkbox"/>	Development
<input type="checkbox"/>	R&D Financing	<input type="checkbox"/>	Technology	X	Sales in Germany
<input type="checkbox"/>	Subsidiary in Germany	<input type="checkbox"/>	M&A	<input type="checkbox"/>	Others, please specify:

10. Sales Targets in Germany in thousand €

2016	3.000	2017	5.000	2018	8.000
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11. Human Resource needs in Germany

X	Office support	<input type="checkbox"/>	Sales agents	<input type="checkbox"/>	Sales force
<input type="checkbox"/>	Other.....				

12. Financial Resource Requirements

60.000€

13. Information Requirements

N.A.

Company Profile

MeriGen Research srl

Name	MeriGen Research srl
Address	Traversa M. Pietravalle n 11
Zip – City	80131 Naples
Website	www.merigen.it

1. Company activity

<input checked="" type="checkbox"/>	R&D	<input checked="" type="checkbox"/>	Diagnostic	<input type="checkbox"/>	Pharma
<input type="checkbox"/>	Stem Cell	<input type="checkbox"/>	Medical Device	<input checked="" type="checkbox"/>	Services
<input type="checkbox"/>	Software	<input type="checkbox"/>	Other	<input type="checkbox"/>	

2. Products today available to sell in Germany:

Molecular biology kits in diagnostics market

3. Services offered?

Development of diagnostics prototypes and validation (CE98/79) for diagnostics applications.

4. Unique Selling Proposition, What is your specialty?

Sale of diagnostics kits and development of new prototypes. Our speciality is molecular biology.

5. Revenue 2015?

<input checked="" type="checkbox"/>	< 1Million	<input type="checkbox"/>	1-5 Million	<input type="checkbox"/>	5-10 Million
<input type="checkbox"/>	10 - 20 Million	<input type="checkbox"/>	> 20 Million		% outside of Italy

6. Status of development

<input checked="" type="checkbox"/>	R&D	<input type="checkbox"/>	Phase 1	<input type="checkbox"/>	Phase 2/3
<input type="checkbox"/>	Registration	<input type="checkbox"/>	Market entry	<input type="checkbox"/>	Internationalization

7. Geographical Activity 2015

<input checked="" type="checkbox"/>	Italy	<input type="checkbox"/>	Germany	<input type="checkbox"/>	Europe
<input type="checkbox"/>	Outside of Europe				

8. Documents available (in English or German) please include if available

<input checked="" type="checkbox"/>	Company brochure	<input type="checkbox"/>	Product brochures	<input type="checkbox"/>	Non disclosure agreement
	Other				

9. Co-operation requirement

<input type="checkbox"/>	Science contacts	<input checked="" type="checkbox"/>	Research	<input checked="" type="checkbox"/>	Development
<input type="checkbox"/>	R&D Financing	<input type="checkbox"/>	Technology	<input checked="" type="checkbox"/>	Sales in Germany
<input type="checkbox"/>	Subsidiary in Germany	<input type="checkbox"/>	M&A	<input type="checkbox"/>	Others, please specify:

10. Sales Targets in Germany in thousand €

2016	15.000	2017	20.000	2018	30.000
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11. Human Resource needs in Germany

<input type="checkbox"/>	Office support	<input checked="" type="checkbox"/>	Sales agents	<input type="checkbox"/>	Sales force
<input type="checkbox"/>	Other.....				

12. Financial Resource Requirements

For the development of the sales network we need 30000€

13. Information Requirements

N.A.

Company Profile

Neatech.IT srl

Name	Neatech.IT srl
Address	Via Antonio De Curtis 4A
Zip – City	80040 Cercola
Website	www.neatech.it

1. Company activity

<input type="checkbox"/>	R&D	<input type="checkbox"/>	Diagnostic	<input type="checkbox"/>	Pharma
<input type="checkbox"/>	Stem Cell	<input checked="" type="checkbox"/>	Medical Device	<input type="checkbox"/>	Services
<input type="checkbox"/>	Software	<input type="checkbox"/>	Other	<input type="checkbox"/>	

2 . Products today available to sell in Germany:

Levia Basculante

(<http://www.neatech.it/catalogo.php?action=prodotto&prodotto=12&sezione=7&lang=en>) (HMV registration in process, TUV testing in Process)

EVO3 (<http://www.neatech.it/catalogo.php?action=prodotto&prodotto=21&sezione=9&lang=en>) (HMV registration done, TUV testing in process)

JoB (<http://www.neatech.it/catalogo.php?action=prodotto&prodotto=6&sezione=6&lang=en>)

3 . Services offered?

4 . Unique Selling Proposition, What is your specialty?

Custom made wheelchair, special adaptation, ultra compact wheelchair, advanced mobility technologies.

5. Revenue 2015?

<input type="checkbox"/>	< 1Million	<input checked="" type="checkbox"/>	1-5 Million	<input type="checkbox"/>	5-10 Million
<input type="checkbox"/>	10 - 20 Million	<input type="checkbox"/>	> 20 Million		% outside of Italy

6. Status of development

<input type="checkbox"/>	R&D	<input type="checkbox"/>	Phase 1	<input type="checkbox"/>	Phase 2/3
<input type="checkbox"/>	Registration	<input checked="" type="checkbox"/>	Market entry	<input checked="" type="checkbox"/>	Internationalization

7. Geographical Activity 2015

<input type="checkbox"/>	Italy	<input type="checkbox"/>	Germany	<input checked="" type="checkbox"/>	Europe
<input type="checkbox"/>	Outside of Europe				

8. Documents available (in English or German) please include if available

<input type="checkbox"/>	Company brochure	<input checked="" type="checkbox"/>	Product brochures	<input type="checkbox"/>	Non disclosure agreement
	Other				

9. Co-operation requirement

<input type="checkbox"/>	Science contacts	<input type="checkbox"/>	Research	<input checked="" type="checkbox"/>	Development
<input checked="" type="checkbox"/>	R&D Financing	<input checked="" type="checkbox"/>	Technology	<input checked="" type="checkbox"/>	Sales in Germany
<input type="checkbox"/>	Subsidiary in Germany	<input type="checkbox"/>	M&A	<input checked="" type="checkbox"/>	Others, please specify:
Product design, product Industrialization					

10. Sales Targets in Germany in thousand €

2016	400	2017	800	2018	1000
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11. Human Resource needs in Germany

<input type="checkbox"/>	Office support	<input checked="" type="checkbox"/>	Sales agents	<input type="checkbox"/>	Sales force
<input type="checkbox"/>	Other.....				

12. Financial Resource Requirements

Most of the financial needs are covered by our company directly. Other needs will be eventually covered by a SME direct financing option from the EU.

13. Information Requirements

We are interested in getting in touch with an experienced engineering company, to which outsource the design of a new wheelchair, financed from a SME direct financing project from EU.

Company Profile

PIERREL SPA

Name	PIERREL SPA
Address	STRADA STATALE APPIA 46/48
Zip – City	81043 – CAPUA - ITALY
Website	www.pierrelgroup.com; www.orabloc.com;

1. Company activity

<input checked="" type="checkbox"/>	R&D	<input checked="" type="checkbox"/>	Diagnostic	<input checked="" type="checkbox"/>	Pharma
<input type="checkbox"/>	Stem Cell	<input checked="" type="checkbox"/>	Medical Device	<input type="checkbox"/>	Services
<input type="checkbox"/>	Software	<input type="checkbox"/>	Other	<input type="checkbox"/>	

2. Products today available to sell in Germany:

Injectable local anesthetics for dental use;
single use injectors for delivery of dental anesthetics;
medical device for the early screening of oral cancer

3. Services offered?

Worldwide marketing and distribution of dental products

4. Unique Selling Proposition, What is your specialty?

Pharmaceutical production of injectable products in cartridges starting from dental anesthetics which can be extended to other products like Insulin

5. Revenue 2015?

<input type="checkbox"/>	< 1Million	<input type="checkbox"/>	1-5 Million	<input type="checkbox"/>	5-10 Million
<input type="checkbox"/>	10 - 20 Million	<input checked="" type="checkbox"/>	> 20 Million	90	% outside of Italy

6. Status of development

<input checked="" type="checkbox"/>	R&D	<input type="checkbox"/>	Phase 1	<input type="checkbox"/>	Phase 2/3
<input checked="" type="checkbox"/>	Registration	<input checked="" type="checkbox"/>	Market entry	<input checked="" type="checkbox"/>	Internationalization

7. Geographical Activity 2015

<input checked="" type="checkbox"/>	Italy (direct sales and out-licensing)	<input checked="" type="checkbox"/>	Germany (direct sales and out-licensing)	<input checked="" type="checkbox"/>	Europe (direct sales and out-licensing)
<input checked="" type="checkbox"/>	Outside of Europe (direct sales and out-licensing)		USA (Direct sales), Russia (direct sales), Canada (direct sales and out-licensing),		Middle East (direct sales), etc., Serbia-kosovo-iran-iraq (direct sales),

8. Documents available (in English or German) please include if available

<input checked="" type="checkbox"/>	Company brochure	<input checked="" type="checkbox"/>	Product brochures	<input checked="" type="checkbox"/>	Non disclosure agreement
	Other ...products and production site video's....				

9. Co-operation requirement

<input type="checkbox"/>	Science contacts	<input type="checkbox"/>	Research	<input type="checkbox"/>	Development
<input checked="" type="checkbox"/>	R&D Financing	<input type="checkbox"/>	Technology	<input checked="" type="checkbox"/>	Sales in Germany
<input type="checkbox"/>	Subsidiary in Germany	<input checked="" type="checkbox"/>	M&A	<input checked="" type="checkbox"/>	Others, please specify:
Sourcing for products to be manufactured in our facility, such as liquid injectable pharma products					

10. Sales Targets in Germany in thousand €

2016	100.000	2017	200.000	2018	300.000
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11. Human Resource needs in Germany

<input type="checkbox"/>	Office support	<input checked="" type="checkbox"/>	Sales agents	<input type="checkbox"/>	Sales force
<input type="checkbox"/>	Other.....				

12. Financial Resource Requirements

We are looking for the following kind of partners: financial entities interested to invest in our company to boost our current industrial and R&D activities; pharma companies interested to transfer some pharma product (i.e. insulin) to our production site in Italy

13. Information Requirements

We would like to also keep in touch with Austrian companies interested into our field of business

Company Profile

Istituto di Ricerca SDN IRCCS

Name	IRCCS SDN spa
Address	Via Crispi 8 - Via Gianturco 113
Zip – City	Napoli, Italy
Website	www.sdn-napoli.it

1. Company activity

<input type="checkbox"/>	R&D	x	Diagnostic	<input type="checkbox"/>	Pharma
<input type="checkbox"/>	Stem Cell	<input type="checkbox"/>	Medical Device	x	Services
x	Software	<input type="checkbox"/>	Other	<input type="checkbox"/>	

2 . Products today available to sell in Germany:

3 . Services offered?

Research activity | diagnostic procedures

4 . Unique Selling Proposition, What is your specialty?

In vivo end in vitro Diagnostic procedures

5. Revenue 2015?

<input type="checkbox"/>	< 1Million	<input type="checkbox"/>	1-5 Million	<input type="checkbox"/>	5-10 Million
<input type="checkbox"/>	10 - 20 Million	<input type="checkbox"/>	> 20 Million	0	% outside of Italy

6. Status of development

<input type="checkbox"/>	R&D	<input type="checkbox"/>	Phase 1	X	Phase 2/3
<input type="checkbox"/>	Registration	<input type="checkbox"/>	Market entry	X	Internationalization

7. Geographical Activity 2015

x	Italy	<input type="checkbox"/>	Germany	<input type="checkbox"/>	Europe
<input type="checkbox"/>	Outside of Europe				

8. Documents available (in English or German) please include if available

<input type="checkbox"/>	Company brochure	<input type="checkbox"/>	Product brochures	<input type="checkbox"/>	Non disclosure agreement
	Other				

9. Co-operation requirement

x	Science contacts	x	Research	X	Development
<input type="checkbox"/>	R&D Financing	<input type="checkbox"/>	Technology	<input type="checkbox"/>	Sales in Germany
<input type="checkbox"/>	Subsidiary in Germany	<input type="checkbox"/>	M&A	<input type="checkbox"/>	Others, please specify:

10. Sales Targets in Germany in thousand €

2016		2017		2018	
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11. Human Resource needs in Germany

<input type="checkbox"/>	Office support	<input type="checkbox"/>	Sales agents	<input type="checkbox"/>	Sales force
X	Other research contacts				

12. Financial Resource Requirements

13. Information Requirements

Contact other research partners in the field of medical procedures for diagnosis

Company Profile

“FEDERICO II” UNIVERSITY OF NAPLES

The University of Naples Federico II, one of the oldest and largest universities in the world was funded by Frederick II of Hohenstaufen, King of Sicily and Holy Roman Emperor, on 5 June 1224. In recognition of its founder, the University was named Federico II in 1987. The university is made up of 4 schools, 26 departments, an academic staff of more than 3,000 individuals and an administrative staff of more than 4,500. Current student enrolment is about 100,000.

Division of Pharmacology, Department of Neuroscience

The Division of Pharmacology of the Department of Neuroscience, of Federico II University consists of three sections: 1. Cellular and Molecular Pharmacology; 2. Cellular Neuropharmacology and Neurotoxicology and 3. Pharmacological Electrophysiology. These Research Units have long been involved in the study of molecular pharmacology of sodium calcium exchanger NCX, Ca²⁺, Na⁺, and K⁺ channels in cellular and animal models of anoxia/ischemia and neurodegenerative diseases. This Research Unit studies ionic and trasductional mechanisms in cellular and animal models of acute cerebral ischemia and neurodegenerative diseases with the aims to develop compounds that by modifying these ionic druggable targets exert a therapeutic action.

Major research lines:

1. *Molecular and pharmacological characterization of NCX in CNS and role played by this antiporter in the regulation of Ca²⁺ homeostasis in animal models of brain ischemia, Alzheimer Disease, Parkinson Disease, Multiple Sclerosis, and Amyotrophic Lateral Sclerosis;*
2. *Pharmacology of epigenetic regulation of NCX isoforms in stroke;*
3. *Pharmacological regulation of transcriptional and transductional mechanisms involved in NCX expression and activity during stroke;*
4. *Characterization of the role of mitochondria and other intracellular organelles in the induction of cellular damage in in vitro models of cerebral ischemia by means of biochemistry, molecular biology, confocal microscopy and videoimaging approaches.*

Publications

More than 250 scientific papers on high impact scientific journals such as Pharmacological Reviews, Trends in Pharmacological Sciences, PNAS, Nature Cell Biology, EMBO, Brain, Journal of Neuroscience, Stroke, Journal of Cerebral Blood Flow and Metabolism, Cell Death and Differentiation, Molecular Therapy, Molecular Pharmacology, Journal of Pharmacology and Experimental Therapeutics.

Patents

4 International Patents

Genetic Animal Models Available at Department of Neuroscience

- Knock-Out mice and conditional overexpressing mice for NCX1, NCX2 and NCX3, NCKX2 isoforms.
- Knock-Out mice for the voltage dependent type T calcium channel, Cav 3.1
- Knock-Out mice for the cationic channel pH-sensitive ASIC 1a
- Knock-Out mice for the E3 ubiquitine ligase 3, SIAH2
- Mice bearing the human mutation of alpha synuclein A53T, as model of familial form of Parkinson's disease
- Mice bearing the human mutation of superoxide dismutase enzyme SOD1, G93A, as model of familial form of Amyotrophic Lateral Sclerosis (ALS)
- Mice bearing the double Swedish mutation in APP gene, Tg 2576, as model of Alzheimer Disease

Animal models reproducing human ischemic stroke:

Permanent and transient occlusion of middle cerebral artery in rats, in mice and in genetically modified mice.

Cellular and tissue models mimicking cerebral ischemia:

1. Organotypic hippocampal slices from rats and wild-type, genetically modified mice, as tissue model to study the effect of Oxygen and glucose deprivation (OGD) followed by reoxygenation.
2. Primary culture of hippocampal, cortical, cerebellar, spinal cord motor neurons obtained from rat or normal, transgenic or KO mice embryos or pups.

Cell lines transfected with ionic channels or membrane transporters

1. BHK cells stably transfected with the three isoforms of sodium calcium exchanger (NCX) NCX1, NCX2 e NCX3.
2. CHO, HEK cells stably transfected with the voltage dependent calcium channels subunits Cav1.2, Cav3.1 Cav3.3.
3. HEK cells stably transfected with ionic channels and transporters.